**BAS5004**

**Crowd-Sourced Funding Equity Raising**

**Eligibility Matrix**

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| Name of Company: |       |
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| **A. Compliance with the legal requirements:** |  |
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| * Group turnover under $25 million?
 | Yes [ ]  No [ ]  |
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| * Group gross asset value under $25 million?
 | Yes [ ]  No [ ]  |
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| * Neither the company nor any related party is listed on a stock exchange anywhere in the world?
 | Yes [ ]  No [ ]  |
|  |  |
| * Neither the company nor any related party included in an official list of a financial market operated outside of Australia?
 | Yes [ ]  No [ ]  |
|  |  |
| * Neither the company nor any related party intends to utilise the funds sought to be raised by the offer to issue a credit facility to the company or a related party of the company (including investment in securities or interests in other entities or managed investment schemes)?
 | Yes [ ]  No [ ]  |
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| **B. What the legislation doesn’t worry about!** |  |
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| * Age of the company
 |       |
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| * Business or industry in which the company is involved
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| **C. 10 Key Characteristics – One of which might relate to this company** |  |
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| * A company/business with a turnover in excess of $2 million that the directors/owner is keen to "scale up" to a larger business. This will potentially require investment in:
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| * Inventory
* Debtors
* Plant & Equipment
* Research and Development
* Intellectual Property Development
* People
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|  |  |
| * A fast-growing ambitious business
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| * A company wanting to expand
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| * A company wanting to acquire other businesses
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| * A company with a CEO with a “big audacious idea”!
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| * A CEO with an exciting vision!
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| * A company with debts that the directors would like to repay, save interest and enable the security that has probably been supplied by someone else, to be released
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| * A "Bank of Mum and Dad Loan" (Financial Review article 25th November 2018 indicated that "Mum and Dad" fund 25% of SME loans)
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| * A company with a succession problem that an injection of new capital would assist in sorting out!
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| * A company with a new product, process or service that does not qualify for Early Stage Innovation Company Capital Raising because of the company’s age, turnover or expenditure being higher than the allowed amounts.
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| **D Action Plan:** |  |
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