**KEY DRIVERS ARE THE “ENGINE ROOM” OF BUDGETS**

The Predictive Accounting Process enables the preparation of Budgets, Cash Flow Forecasts and Projected Balance Sheet. This process is enabled by the assembly of information within the “key drivers” which identifies the source of data included in the final reports.

The concept of “key drivers” is an important component of Plan Guru software which is the leading international software product for Predictive Accounting Reports.

Some of the forms and documents included within the key drivers are:

* Manufacturing planning
* Inventory forecast
* Labour budget
* Direct purchases
* Inputs to manufacturing
* Sales forecast
* Debtors’ ledger
* Creditors’ ledger
* Marketing plan
* Repairs and maintenance
* Export Market Development Grant expenditure
* Research and development
* Capital expenditure
* Bank loans
* Shareholder loans
* Key Performance Indicator summary

**ESS BIZTOOLS** includes details of the “key drivers” within the Advanced Product Package.

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