**PREDICTIVE ACCOUNTING – A GREAT ENABLER!**

The start of a new calendar year is a great time for accountants to be talking to SME clients about the benefits of preparing Predictive Accounting Reports to assist in the implementation of the strategies that have been included in the Business Plan.

The key documents within Predictive Accounting are:

**Key Drivers** – this is the “engine of the budgeting process” where the detailed working figures are contained.

**Budgets** – preferably should be prepared for each operating activity.

**Cash Flow Forecasts** – information will be transferred from Budgets and some of the Key Driver items.

**Projected Balance Sheet** – this is what the overall financial picture will look like in the future if these strategies are implemented.

**ESS BIZTOOLS** includes a range of components to assist in the development of Key Drivers, Budgets and other documentation relative to the budgetary process thus enabling the Business Plan to be reflected in financial terms.

**ESS BIZTOOLS** is offering a special “DON’T FALL BEHIND – ADAPT SCALING UP 55% DISCOUNT” on all packages. You are invited to visit [www.essbiztools.com.au](http://www.essbiztools.com.au) where you can view the product packages and subscribe.