

BUSINESS ADVISORY SERVICES UPDATE SMEs SUITABLE FOR BUSINESS ADVISORY SERVICES

Accountants can identify “A” clients so that they are aware of the services that could be provided:

- + Key data:
 - Industry
 - Employees
 - Turnover
 - Research and development
- + Customers
- + Stock on Consignment
- + Assets Stored Off Premises
- + Debtors
- + Borrowings
- + Owners Vision
- + Sufficient Cash Flow
- + Key Performance Indicators
- + Budgets and Cash Flow Forecasts
- + Charge Out Rates Verified
- + Stock Mixes, Mark-ups Verified
- + Monthly Accounts
- + Are The Monthly Accounts Understandable
- + Business Review Meetings

Professional assignments possibilities:

- + Research and Development Rebate Application
- + Accelerating Commercialisation Grant
- + Early Stage Innovation Company Capital Raising
- + Personal Property Securities Register Briefing
- + Debtors' System Review
- + Succession Planning
- + Raising Funds – Crowd Sourced Funding Equity Raising
- + Budgets – Cash Flow Forecasts – Projected Balance Sheet
- + Analysis of Key Performance Indicators
- + Charge Out Rates to Achieve Targeted Profits
- + Retailers' Product Mix/Mark-ups/ To Achieve Targeted Profit
- + Restructure of Financial Accounts
- + Facilitating Business Review Meetings

ESS BIZTOOLS supplies detailed guides for each of these applications – why not visit www.essbiztools.com.au

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