

BUSINESS ADVISORY SERVICES UPDATE SENDING SAMPLES INTRODUCES NEW SERVICES TO SMES

Accountants have a significant challenge to convince SMEs that you understand the commercial reality in which your clients operate and that you can deliver a range of value adding commercial services.

These services will assist your clients develop commercial strategies, add value to their businesses and give your accounting team interesting and challenging work which is very important at this time with "Accountants Daily" reporting that *"70% of the accountancy profession eyeing opportunities elsewhere"*.

Introducing "Client Mentoring and Coaching" to the services that an accountancy firm offers will assist the firm to achieve a reputation of being "proactive" and, by offering interesting and challenging work, your firm should avoid the "great resignation impact".

ESS BIZTOOLS includes 13 key packages to assist you with the delivery of "Mentoring and Coaching" services to your clients.

We invite you to visit www.essbiztools.com.au to review our product packages or you could telephone 1800 232 088 for a complimentary discussion on strategies that will suit your firm and clients.

Our contact details are:

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