

# Grant Report

## Prepared for: Brisbane West Fabricators Pty Ltd

Prepared by: ESSBIZTOOLS Pty Ltd

Date: Tuesday, September 29, 2015

8 potentially eligible grants found for Brisbane West Fabricators Pty Ltd:

### 1 Accelerating Commercialisation

#### Australian Government Grants |

Accelerating Commercialisation offers assistance to eligible entrepreneurs, researchers, inventors start-ups, Commercialisation Offices and small/medium enterprises access to Commercialisation Advisers with experience and connections to address the challenges associated with commercialising novel products, processes and services.

Individuals and businesses can submit an Expression Of Interest and then will receive guidance on their commercialisation project and feedback on its potential merit under the program.

Successful applicants will receive:

- an invitation to join the Portfolio of Australian businesses that are undertaking early state commercialisation,
- obtain guidance from the Commercialisation Advisers to achieve project objectives
- opportunity to access the Expert Network to help make important business connections
- create opportunities to raise capital and/or enter into new markets
- potential exposure to investors and multi-national corporations through domestic and international roadshows.

Grants of up to \$1M for applicants (with the exception for Commercialisation Offices and Eligible Partner Entities). Applicants must contribute 50% of the eligible project expenditure and the work must be completed within 2 years.

#### Funding Details

| Amount From | Amount To   | Funding % |
|-------------|-------------|-----------|
| \$5,000     | \$1,000,000 | 50%       |

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## 2 Apprenticeship Incentives - Adult Apprentices (over 25)

Australian Government Grants |

Financial support for a business employing an adult apprentice/ trainee (over 25) to upgrade his/her skills through a Certificate III or IV level in an occupation listed on the National Skills Needs' list.

A copy of the Trades and Industries listed on the National Skills Needs' List can be downloaded from the "Grant ToolKit" menu tab.

The financial support for the employer for employing an apprentice aged over 25 years is \$4,000 paid at the 12-month point of an apprenticeship.

### Funding Details

| Amount From | Amount To | Funding % |
|-------------|-----------|-----------|
| -           | \$4,000   | 100%      |

## 3 Business Growth Grant - Advanced Manufacturing

Australian Government Grants |

The Entrepreneurs' Program offers the Business Evaluation process and the Business Growth Grant to eligible small/medium sized companies and incorporated trustees acting as trustees of a trust to assist them to transform their business and reach their full potential.

Eligible businesses are able to request a comprehensive confidential and independent business review to be conducted by an Entrepreneurs' Program Business Advisor at no charge.

Businesses that provide high value added manufactured goods and service solutions in the full suite of activities from:

- concept;
- research and development;
- design;
- production;
- logistics;
- marketing and after sales services.

could eligible for a Business Evaluation and subsequently a Business Growth Grant to undertake a wide range of business improvement activities.

If not already engaged in advanced manufacturing practices, have potential to develop and embed high value-manufacturing capability, or develop advanced business model manufacturing (e.g. servitisation and globally competitive design).

Companies of incorporated trustees which operate in the Manufacturing or Manufacturing Related Services could be eligible.

The minimum turnover requirements for is \$1,500,000 and the maximum turnover \$100,000,000 (except

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for Northern Australia, Remote and Very Remote Australia).

All applicants must have an Australian Company Number (ACN).

Eligible businesses could receive a grant of up to 50% of the costs of engaging consultants or experts, up to a maximum \$20,000 excluding GST per business to undertake a range of services under the headings:

- Strategic Business Issues
- Human Resources Issues
- Internal Systems
- Production/Operational
- Marketing, Branding and Communication
- Financial Management Systems
- Exploring New Markets and Market Intelligence
- Environmental Sustainability
- Product and Service Development
- Mentoring/Coaching

Funding Details

| Amount From | Amount To | Funding % |
|-------------|-----------|-----------|
| \$500       | \$20,000  | 50%       |

4 Business Growth Grant - Mining Equipment, Technology and Services

Australian Government Grants |

The Entrepreneurs’ Program offers the Business Evaluation process and the Business Growth Grant to eligible small/medium sized companies and incorporated trustees acting as trustees of a trust to assist them to transform their business and reach their full potential.

Eligible businesses are able to request a comprehensive confidential and independent business review to be conducted by an Entrepreneurs’ Program Business Advisor at no charge.

Businesses that provide and/or supply specialised services, technologies and equipment for use in the mining and minerals extraction industries could be eligible for a Business Evaluation and subsequently a Business Growth Grant to undertake a wide range of business improvement activities.

Businesses must be in the turnover range of \$1.5M to \$100M (except Northern Australia, Remote and Very Remote Australia).

All applicants must have an Australian Company Number (ACN).

Eligible businesses could receive a grant of up to 50% of the costs of engaging consultants or experts, up to a maximum \$20,000 excluding GST per business to undertake a range of services under the headings:

- Strategic Business Issues
- Human Resources Issues
- Internal Systems

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- Production/Operational
- Marketing, Branding and Communication
- Financial Management Systems
- Exploring New Markets and Market Intelligence
- Environmental Sustainability
- Product and Service Development
- Mentoring/Coaching

#### Funding Details

| Amount From | Amount To | Funding % |
|-------------|-----------|-----------|
| \$500       | \$20,000  | 50%       |

## 5 Export Market Development Grant

### Australian Government Grants |

The Export Market Development Grants (EMDG) scheme is a key Australian government financial assistance program of taxable grants for aspiring and current exporters who are the principals for the export business.

Administered by Austrade, the scheme supports a wide range of industry sectors and products, including inbound tourism and the export of intellectual property and know-how outside Australia and is based on part reimbursement of allowable export market development expenditure.

APPLICATION DEADLINE: Export Market Development Grant Applications, for the year ending 30th June 2015, have to be lodged with Austrade by 30th November 2015.

#### Funding Details

| Amount From | Amount To | Funding % |
|-------------|-----------|-----------|
| \$7,500     | \$150,000 | 50%       |

## 6 Industry Skills Fund

### Australian Government Grants |

The Industry Skills Fund provides businesses with access to training so that they are better placed to succeed in a rapidly changing economy. Businesses will be expected to financially co-contribute to the proposed project. Contributions depend on the size of the business which has been defined as:

- microbusinesses (0 – 4 full time equivalent employees) - Grant 75%
- small businesses (5 – 19 full time equivalent employees) - Grant 66%
- medium businesses (20-199 full time equivalent employees) - Grant 50%
- large businesses (200+ full time equivalent) - Grant 25%

Help is available in the following categories:

- Skills Advice – helps identify skill opportunities and maximise training outcomes;
- Training Grants – grants to assist businesses to improve the skills of their workforce for an identified grant opportunity.

Priorities will be given to businesses in the “Priority Industries” being:

- Food and Agribusiness;

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- Mining Equipment Technology and Services;
- Medical Technologies and Pharmaceuticals;
- Oil, Gas and Energy Resources;
- Advance Manufacturing; or
- Enabling Technologies and Service industries that support one or more of the “priority areas” listed above.

Applicants that don't fall within the “priority areas” are still able to apply, however, they will need to clearly show in their application that they have significant growth potential and are prepared to reposition their business to take advantage of economic opportunities.

Applicants must be companies or a trust with a corporate trustee.

Businesses must have been operating for three years.

## Funding Details

| Amount From       | Amount To    | Funding % |
|-------------------|--------------|-----------|
| Micro Business    | (0-4 FTE)    | 75%       |
| Small Businesses  | (5-19 FTE)   | 66%       |
| Medium Businesses | (20-199 FTE) | 50%       |
| Large Businesses  | (200+ FTE)   | 25%       |

## 7 Research Connections - Advanced Manufacturing

### Australian Government Grants |

Companies or Corporate Trustees acting for a trust that are involved in research activities and involved in providing high value added manufactured goods and service solutions in the full suite of activities from:

- concept;
- research and development;
- design;
- production;
- logistics;
- marketing and after sales services.

could be eligible for a Research Connections Grant.

Companies or Corporate Trustees acting for a trust that provide enabling technologies and services of the Advanced Manufacturing Industries and involved in:

- Freight and Logistics;
- Infrastructure Related Construction;
- Information and Communication Technology
- Professional Services

could also be eligible for a Research Connections Grant.

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To be eligible the applicant must:

- have a minimum turnover requirements for is \$1,500,000 and the maximum turnover \$100,000,000 (except in Northern Australia, Remote and Very Remote Australia);
- have operated in Australia for at least 3 years;
- be solvent;
- be undertaking research projects.

## Funding Details

| Amount From | Amount To   | Funding % |
|-------------|-------------|-----------|
| \$1,000.00  | \$50,000.00 | 50%       |

# 8 Training for Employment Scholarship

Australian Government Grants | QLD, NSW, TAS, WA, VIC, SA

Training for Employment Scholarship is a twelve month pilot programme which commenced on the 1st March 2015 and is available in a number of regional and outer metropolitan areas. The objective is to provide businesses with greater access to appropriately skilled workers in their region and improve job prospects for young people by providing incentives for employers to take on new workers, supporting employer-led training that is tailored to a specific job and providing a pathway for unemployed young people into long term work.

The programme supports businesses by providing grant funding for up to twenty-six weeks of job specific training for their eligible new employees.

The grant applies for businesses located in:

- New South Wales - Central Coast
- New South Wales - Hunter Valley excluding Newcastle
- New South Wales - Sydney - Outer Western and Blue Mountains
- Queensland - Sunshine Coast
- Queensland - Ipswich
- Queensland - Townsville
- Victoria - Mornington Peninsula
- Victoria - Melbourne - West
- South Australia - Adelaide - North
- Western Australia - Perth - South West
- Tasmania - Launceston - North East.

The programme enables employers to run specific training programmes for new employees who are:

- aged between eighteen and twenty-four years;
- an Australian citizen, permanent resident or have working rights in Australia;
- the employee agrees to undertake the training specified in the funding application;
- the employee hasn't been in full time employment or full time study prior to commencing employment

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with the applicant.

Types of job specific training that are eligible for the scholarship fall under one of the following areas:

#### Training Type

##### Accredited Training

Example of Courses:

- Training provided by a training organisation registered by a National or State Regulation Authority to provide nationally recognised training based on the National Training Package specific to an industry.
- Certificate I and/or II in Business, Retail, Hospitality, Construction and Tourism.

NOTE: Eligible training may include units above a Certificate II level but cannot deliver a qualification higher than a Certificate II.

##### Non-Accredited Training

Example of Courses:

- Certification – certification issued by regulating organisations not specific to a particular trade, e.g. high-risk work, occupational health and safety responsible service of alcohol.
- Licences – includes occupational and other licences such as a driver's licence, etc.
- Tickets – includes permits, cards, etc., enabling access to worksites and authorisation to undertake occupational tasks, including a white card for construction workers.

##### Foundation Skills Training

Examples of courses:

- Foundation skills are core or essential skills needed to engage successfully in work and life and include: core skills such as reading, writing, oral communication, numeracy and learning; and employability skills, which now come under a new framework called Core Skills for Work and incorporate skills such as problem solving teamwork and digital literacy.

## Funding Details

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|-------------|-----------------------|-----------|
| \$500       | \$6,818 including GST | 100%      |

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